## This language should be inserted into all coaches and staff contracts

The NCAA requires that all full time and/or part time Athletic Department Staff members (excluding secretarial and clerical personnel) provide a detailed account of all athletically related income to the University President.

Additionally, prior to the earning of the athletically related income and/or benefits, the staff member may require approval for such income in accordance with the University's Policy on Conflict of Interest and Nepotism and Code of Conduct and Ethics. All questions regarding these policies must be directed to the University's General Counsel.

Fairleigh Dickinson University will require all Metropolitan Campus Athletic staff, except for administrative staff, to annually prepare the following separate reports for University approval:

- 1. Athletically Related Income: This report will be an actual report of all athletically related income for the calendar year (January 1 through December 31 of the reporting year). This report should be filed, in paper form, with the University President no later than January 31.
- 2. Anticipated Athletically Related Income: This report will provide the University an opportunity to review all anticipated earnings and provide approval on a one-time basis of all athletically related income for the upcoming year (January 1 through December of the next calendar year). This report should be filed, in paper form, with the Office of General Counsel no later than December 1 of the preceding year.

#### This information should be discussed annually with all coaches and staff members

#### **Relevant NCAA Bylaws Pursuant to Outside Income**

#### Bylaw 11.3.2.2:

An outside source is prohibited from paying or regularly supplementing an athletics department staff member's annual salary, and from arranging to supplement that salary for an unspecified achievement. Bylaw 11.3.2.1: A department employee may earn income in addition to their institutional salary by performing services for outside groups.

**Bylaw 11.3.2.3:** An outside organization or individual is permitted to supplement an athletic department staff member's salary with a direct cash payment in recognition of a specific and extraordinary achievement (e.g., winning a conference or national championship, reaching a monumental career win).

#### Bylaw 11.2.2:

To determine compliance with the foregoing bylaws, Athletics Department full and part-time employees (excluding secretarial or clerical personnel) must provide a written, detailed account of all athletically related income and benefits received from sources outside of the institution. Procedures Athletically-related sources of income must be reported annually to ensure consistency with NCAA bylaws and institutional contractual agreements, and to identify any potential conflicts of interest that may arise. Qualifying employees are also expected to report any changes in status or potential new conflicts within 15 calendar days.

Athletically-related outside Income Defined Sources of athletically-related outside income include, but are not limited to, the following ONLY if they are not arranged or paid directly by Fairleigh Dickinson Athletics:

Income from annuities;

Non-institutional sports camps and clinics;

Housing benefits (including preferential housing arrangements);

Country club memberships;

Complimentary ticket sales (note: such sales are not permissible per department policy); Television, radio and/or web based programs;

Endorsement or consultation contracts with shoe, apparel or equipment manufacturers; Stipends and honorariums;

Speaking engagements;

Private lessons;

Bonus/salary supplement from outside source related to work at Fairleigh Dickinson.

### **Athletically Related Income Report**

Name:
Title/Position:
ATHLETICALLY RELATED INCOME
Source Income
1. Speaking engagements
2. Salary supplement from outside the Athletic Department
3. Endorsement or consultation contracts
a. Athletics shoes
b. Apparel
c. Equipment
4. Television appearances or commercials
5. Radio/web appearances or commercials
6. Income from corporations in exchange for charitable work
7. Annuities
8. Sports Camps
9. Housing benefits
10. Country Club Membership
11. Complimentary Ticket Sales
12. Other (please specify)
Attached is a detailed explanation of each of the foregoing sources of income disclosed.
I hereby certify that the foregoing is a full and complete listing of all athletically related income for calendar year I hereby further certify that I am in compliance with all NCAA, Conference and Institutional regulations governing outside income; including compliance with University's Policy on Conflict of Interest and Nepotism and Code of Conduct and Ethics.
Staff Member's Signature:  Date:

**Athletically Related Income**: This report will be an actual report of all athletically related income for the calendar year (January 1 through December 31 of the reporting year). This report should be filed, in paper form, with the University President no later than January 31.

## **Anticipated Outside Athletically Related Income Report**

Position:
Prior to the earning of the athletically related income and/or benefits, the staff member may require approval
for such income in accordance with the University's Policy on Conflict of Interest and Nepotism and Code of
Conduct and Ethics. All questions regarding these policies must be directed to the University's General
Counsel. This form can be used to report Anticipated athletically related income.
Sources of such income shall include but are not limited to the following:
ANTICIPATED ATHLETICALLY RELATED INCOME
Source Income
1. Speaking engagements
2. Salary supplement from outside the Athletic Department
3. Endorsement or consultation contracts
a. Athletics shoes
b. Apparel
c. Equipment
4. Television appearances or commercials
5. Radio/web appearances or commercials
6. Income from corporations in exchange for charitable work
7. Annuities
8. Sports Camps
9. Housing benefits
10. Country Club Membership
11. Complimentary Ticket Sales
12. Other (please specify)

Name:

Attached is a detailed explanation of each of the foregoing sources of income disclosed.

### **Anticipated Outside Athletically Related Income Report (page 2)**

I hereby certify that the foregoing is a full and complete list income. I further certify that I have read and am familiar wi Nepotism and Code of Conduct and Ethics, and to the best anticipated income is in violation of such policies. Finally I a seek prior approval of all Outside Athletically Related Incom	ith the University's Policy on Conflict of Interest and of my knowledge and belief, none of the listed acknowledge that I have a continuing obligation to
Staff Member's Signature:	Date:
GENERAL COUNSEL APPROVAL	
As per NCAA Bylaw 11.2.2 I grant approval for this staff men and/or benefits.	mber's anticipated athletically related income
Name: General Counsel	Date

Anticipated Athletically Related Income: This report will provide the University an opportunity to review all anticipated earnings and provide approval on a one-time basis of all athletically related income for the upcoming year (January 1 through December of the next calendar year). This report should be filed, in paper form, with the Office of General Counsel no later than December 1 of the preceding year.