

ARTICULATION AGREEMENT
BETWEEN
FAIRLEIGH DICKINSON UNIVERSITY
AND
OCEAN COUNTY COLLEGE

This Articulation Agreement ("Agreement") is entered into on this 15th day of July, 2026 by and between Fairleigh Dickinson University, a New Jersey non-profit corporation ("University" or "FDU"), and Ocean County College ("Institution" or "OCC"), (each a "Party" and collectively, the "Parties").

WITNESSETH:

WHEREAS, Institution offers Associate in Science in Business Administration;

WHEREAS, University offers a bachelor's degree program in Hospitality and Tourism Management ("Program");

WHEREAS, the Parties desire to enter into this Agreement under which qualified students of OCC will be eligible to receive credits toward the Program at FDU; and

NOW THEREFORE, in consideration of the mutual promises herein contained and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree as follows:

1. This Agreement shall become effective on July 15, 2026 and shall remain in effect until June 30, 2036.
2. This Agreement and its requirements will be reviewed as necessary but at least annually.
3. Institution and University will each assign a staff person to serve as liaison to coordinate the performance of this Agreement.
4. Institution and University will provide students with all Program requirements, information, and a list of course equivalencies pertaining to this Agreement, including but not limited to those set forth in Appendix A.
5. FDU retains decision-making authority with respect to its admission criteria and standards in accordance with its routine practices.

6. Term and Termination.

- a. This Agreement will have an initial term of ten (10) years and will automatically renew for five (5) subsequent one-year terms unless terminated by either Party as described in this section.
- b. This Agreement may be terminated at any time upon the mutual written agreement of FDU and OCC. In addition, this Agreement may be terminated without cause upon 30 days prior written notice by either Party.
- c. Upon any termination of this Agreement, the Parties will take reasonable measures to assure that students already participating in the Program are able to progress toward their degree as contemplated by this Agreement.

7. Notices. Every notice required or permitted under this Agreement will, unless otherwise specifically provided herein, be given in writing, and may be sent by either United States Postal Service Certified Mail, return receipt requested, or by reputable overnight courier, provided that such courier obtains and makes available to its customers evidence of delivery. All notices shall be addressed by the Party giving, making, or sending the notice to the other Party at their address set forth below or to such other address as either Party may designate from time to time by written notice.

Notice shall be deemed to be given upon receipt. Notwithstanding the above, a notice of change of address shall not be effective until received.

Fairleigh Dickinson University
1000 River Road
Teaneck, New Jersey 07666
Attn: General Counsel

Ocean County College
1 College Drive
Toms River, NJ 08754-2001
Attn.: General Counsel

8. Other.

- a. During the term of this Agreement and thereafter as required by law, both Parties will keep all student information confidential in accordance with the Family Educational Rights and Privacy Act, 20 U.S.C. 1232g and its implementing regulations at 34 C.F.R- 99.1 et seq. and N.J.A.C. 6A: 32-7.1 et seq.
- b. It is expressly understood that FDU and OCC are independent contractors with respect to each other.
- c. The Parties to this Agreement hereby agree that they will not discriminate on the basis of race, sex, gender, creed, color, national origin, marital status, ancestry, age, affectional or sexual orientation, gender identity or expression, pregnancy status, veteran status, religion, disability, socioeconomic status, or other protected status under applicable law; and that each will fully comply with all federal and state statutes, and all rules and regulations promulgated thereunder, in the performance of this Agreement.

- d. This Agreement shall be governed by the laws of the State of New Jersey, without regard to its conflict of laws provisions.
- e. Neither FDU nor OCC shall have any liability for failure to perform under this Agreement due to events or conditions beyond its reasonable control or which make an essential purpose of this Agreement impractical to achieve. These circumstances may include, without limitation, natural disasters or acts of God; acts of war, terrorism, riots, or widespread criminal activity; changes in law, regulation, or rule; government acts or orders (including the extension or modification of a pre-existing governmental act or order); a state of emergency; labor disputes or stoppages; fire, storm, or other natural disaster; quarantines; new outbreaks or resurgence of Coronavirus or other communicable diseases, viruses or illnesses requiring quarantine or significant curtailment of activities; other pandemics or epidemics; or any other cause, whether or not similar in kind to the foregoing that is beyond a Party's reasonable control, taking into account the associated budget allocated by each Party to the activities contemplated hereunder.
- f. This Agreement constitutes the entire agreement and understanding between the Parties relating to the subject matter it addresses and supersedes all other agreements, representations and understanding between the parties with respect thereto. This Agreement may not be supplemented or modified except through a written and dated amendment signed by both parties.
- g. In the event a court of competent jurisdiction declares any provision of the Agreement to be void, the remaining provisions shall be deemed severed and shall remain enforceable to the full extent permitted by law.
- h. This Agreement may be executed in multiple counterparts, each of which shall be deemed an original agreement and all of which shall constitute one and the same agreement. The counterparts of this Agreement may be executed and delivered by facsimile or other electronic signature by either of the Parties and the receiving Party may rely on the receipt of such document so executed and delivered electronically or by facsimile as if the original had been received.
- i. If necessary to comply with applicable law, this Agreement is subject to ratification and final approval by OCC after receipt from FDU of a signed Agreement. In such event, OCC will seek to expeditiously obtain the necessary ratification and approvals and will promptly inform FDU of any associated issues or delays.

IN WITNESS WHEREOF, the Parties hereto have executed this Agreement as of the date first set forth above.

Fairleigh Dickinson University

Benjamin Rifkin

Name: Benjamin Rifkin, Ph.D.

Title: Provost and Senior Vice President for Academic Affairs

Date: _____

Ocean County College

Pamela Monaco

Name: Pamela Monaco, Ph.D.

Title: President

Date: 07/28/2026

Appendix A

Program Requirements

Fairleigh Dickinson University, Silberman College of Business shall be solely responsible for the requirements of its Program.

Students will be required to meet all admission requirements for Fairleigh Dickinson University, in addition to the following Program requirements:

- Successful completion of Associate in Science in Business Administration with a minimum of 2.0 overall average on a 4.0 scale for admission to the Bachelor of Arts in Hospitality and Tourism Management Program.
- Students must have completed the Associate in Science in Business Administration Program at Ocean County College to earn credit at Fairleigh Dickinson University towards their Bachelor of Arts in Hospitality and Tourism Management.
- Meet with an advisor at Fairleigh Dickinson University.
- Upon confirmation of acceptance to FDU, the student will submit an official transcript for consideration for enrollment to the Program.

Meeting minimum admissions criteria does not imply a guarantee of admission to FDU. Students who are admitted to FDU and enrolled in the Program will be awarded 60 credits from FDU in accordance with the list attached.

**OCEAN COUNTY COLLEGE - FAIRLEIGH DICKINSON UNIVERSITY
ARTICULATION AGREEMENT
B.A. IN HOSPITALITY & TOURISM MANAGEMENT**

OCEAN COUNTY COLLEGE A.S., BUSINESS ADMINISTRATION			FAIRLEIGH DICKINSON UNIVERSITY B.A., HOSPITALITY & TOURISM MANAGEMENT		
COURSE#	COURSE TITLE	CR.	COURSE#	COURSE TITLE	CR.
ENGL 151	English I	3	WRIT 1002	Composition I	3
	MATH 161 or higher	3		College Math	3
ECON 151	Macroeconomic Principles	3		Social Science	3
	Humanities Gen Ed Requirement	3		Humanities	3
	Any STSC course	2	UNIV 1001	Transitioning to University Life	1
			UNIV 1002	Prep for Professional Life	1
ENGL 152	English II	3	WRIT 1003	Composition II	3
	MAT 191 or higher	3		Gen Ed Waiver#	3
BUSN 134	Principles of Marketing	3	HRTM 2214	Sales & Marketing Management	3
CSIT 123	Integrated Office Software	3		Information & Tech. Literacy	3
ECON 152	Microeconomic Principles	3		Gen Ed Waiver#	3
ACCT 161	Accounting Principles I	3	ACCT 2021	Accounting Principles I (Free Elective)	3
BUSN 251	Business Law I	3	HRTM 2106	Legal Aspects of the Business Globally (Elective)	2
				Free Elective	1
	Humanities or Social Science Gen Ed Requirement	3		Gen Ed Waiver#	3
	Lab Science Gen Ed Requirement	4		Lab Science	4
	Elective	3		Gen Ed Waiver#	3
ACCT 162	Accounting Principles II	3	HRTM 2215	Deciphering Accounting in Hospitality Business	3
BUSN 271	Principles of Management	3	HRTM 3106	Managerial Challenges: New Workplace	2
			HRTM 2506	PDS Lab 6	1
COMM 154	Fundamentals of Public Speaking	3	SPCH 1155	Public Speaking	3
	Social Science Gen Ed Requirement	3		Gen Ed Waiver#	3
	Elective	3		Free Elective	3
TOTAL CREDITS		60	TOTAL CREDITS		60

#Courses will waive general education requirements not met by equivalent courses ONLY upon completion of A.S. degree.

5/21/2026

**Sample Hospitality Post-Transfer Check-sheet
(BA in Hospitality -AS Business Administration)
Ocean County College**

<u>COURSES TO BE COMPLETED AT FAIRLEIGH DICKINSON UNIVERSITY:</u>			
First Semester		Second Semester	
HRTM 3200 Food and Beverage Business, Complexities, and Innovations	3	HRTM 2223 Heads in Beds	3
HRTM 3217 Lodging Data Analytics	3	HRTM 3218 Hotel Asset Management	3
HRTM 3105 Managerial Challenges	2	HRTM 3219 Managing Talent Acquisition, Retention and Motivation	3
HRTM 2505 Professional Development Series Lab 5	1	HRTM 3129 Capstone Work Experience	1
Free Electives	6	Free Electives	6
	15		16
Third Semester		Fourth Semester	
HRTM 3250 Club Management (3 cr.) & HRTM 2500 PDS Lab (0 cr.) OR HRTM 4107 Concepts Travel/Tourism (2 cr.) & HRTM 2507 PDS Lab 7 (1 cr.)	3	HRTM 4119 Analyzing and Developing Accommodation Business	3
HRTM 4205 Build & Manage Your Hotel	3	HRTM 4280 Domestic & International Tourism (3 cr.) & HRTM 2500 PDS Lab (0 cr.) OR HRTM 4108 Global Issues in Hospitality Mgt. (2 cr.) & HRTM 2508 PDS Lab 8 (1 cr.)	3
Free Electives	9	Free Electives	8
	15		14
MINIMUM CREDITS NEEDED TO GRADUATE (BA):			120